

Actual4Labs

Pass Your Next Certification Exam Fast!

Everything you need to prepare, learn & pass your certification exam easily.

Login / Register

Shopping Cart (0)

Search...



Online Test Engine

Instant Online Access, Test History and Performance Review, Supports Windows / Mac / Android / iOS, etc. →

Desktop Test Engine

Installable Software Application, Simulates Real Exam Environment, Supports MS Operating System, Practice Offline Anytime. →

PDF Format

Printable PDF Format, Prepared by IT Experts, Study Anywhere, Anytime, Free PDF Demo Available. →

Choose the version that fits your needs

	PDF Version	Desktop Test Engine	Online Test Engine
Latest and Up-to-Date exam dumps with real exam questions answers.	✓	✓	✓
Get 12-Months free updates without any extra charges.	✓	✓	✓
Experience same exam environment before appearing in the certification exam.	✗	✓	✓
100% exam passing guarantee in the first attempt.	✓	✓	✓
20% discount on more than one license and 30% discount on 5+ license purchases.	✗	✓	✓
100% secure purchase on SSL.	✓	✓	✓
Completely private purchase without sharing your personal info with anyone.	✓	✓	✓

<http://www.actual4labs.com>

Excellent Quality Exam Dumps Questions Never Let You down -
Actual4Labs

Exam : HP2-E34

Title : HP Service Contract Specialis

Vendors : HP

Version : DEMO

NO.1 A customer buys a DL380 asking for three years coverage and 13jÁ5 support availability. Which HP service solution should you offer?

- A. Flexible HP Care Pack
- B. Fixed HP Care Pack
- C. HP Break-fix Service Contract
- D. HP Service Contract

Answer: B

NO.2 Which service offers a customer the ability to manage their IT operational costs and system performance.?

- A. HP Hardware and Software Break-fix
- B. HP Implementation and Commissioning
- C. HP Installation and Site Assessment
- D. HP Care Pack and Account Management

Answer: C

NO.3 Which action should you take with a customer during the renewal phase of an HP Service Contract?

- A. Review other vendor s con tr ac t s .
- B. Review all equipment over 5 year old
- C. Review all new and existing hardware
- D. Review third-party vendors e qu i p m e n t o v e r 5 y e a r s o l d

Answer: C

NO.4 Which service does HP offer that addresses a customer s ava il ab ilit y and ptime needs?

- A. HP Reactive Hardware and Software Break-fix Services
- B. HP Proactive Mission Critical Support Services
- C. HP Reactive 24jÁ7 Systems Support Services
- D. HP Installation and Configuration Services

Answer: B

NO.5 What identifies a customer as needing an HP Support Contract at the point of sale?

- A. contract value less than \$10k
- B. common service levels
- C. requirement of more than three service levels

D. common expiry date

Answer: C